

# OUR COMPANY OUR SERVICES



# YOUR CAREER OPPORTUNITY



# Ready to take the chance to become part of dynamic ASIA, the new growth centre of the 21<sup>st</sup> Century?



## At Imperium Capital we can offer you that chance.....

The origins of Imperium Capital were established in 1988. Coming from a strong, reliable heritage of successful wealth management, we specialise in providing clients with professional advice, support and customised service, especially in S.E Asia.

Today, Imperium Capital is an affiliate of Wealthnet, one of the largest offshore financial services associations in Asia-Pacific and the Middle East. The affiliation was formed in June 2002 following the merger of six well-established independent financial advisory firms.

Our priority today is to help each client grow, protect and enjoy their wealth. With over 50 wealth managers and approximately USD1 billion of Assets Under Advice, the affiliation delivers the highest level of financial planning and wealth management services to clients in more than 70 countries around the globe.

As a global affiliation, we have a presence in the markets that matter, including Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, Thailand and UAE, with further expansions planned.

## Become one of our Team

The financial world is complex and, when combined with ever demanding multi-jurisdictional tax and legalities, it is clear no single adviser can have all the answers.

For this reason all of our advisers have access to dedicated experts, and best-of-breed products and services.



## Our Values

To provide successful, independent advice requires high levels of professional integrity. When a client puts trust in our professional advice, then integrity has to be the corner-stone of future business dealings.

At Imperium Capital our senior managements role is to help you think ahead - to provide guidance and support, to make sure you are heading in the right direction with your new career, irrespective of the depth of your current knowledge and experience.

We believe all our clients have the right to expect absolute integrity and will only recruit staff that share in our belief and vision.

A move to Imperium capital in SE Asia is not just a career change, it's also an opportunity for a lifestyle change, by making the most of the climate and the environment, its more than just life balance. If you think you are ready for the challenge ahead, and can meet the professional standards we require, and are looking for:

- The opportunity to work overseas in one of many fascinating and exotic locations
- The chance to learn and progress with a high-growth company that offers outstanding prospects
- On-going training programs to develop your existing skills and qualifications
- A substantial tax-free income

Then join us! We are looking for people for Jakarta and Kuala Lumpur (and potentially for other locations throughout South East Asia), preferably with industry experience, though we will offer positions to suitable candidates looking to break into financial the world of services.

## Positions Currently Available:

### Sales Executives

Have you got what it takes to be a top performer in a highly competitive industry? If so, we want to hear from you. Whether you're a successful and experienced salesperson in the financial services industry, or a sales superstar in another industry, we will provide you with all the tools you'll need to excel in your new career.

In addition to your basic training, you'll also get on-going support and development, attain professional qualifications, and be able to carve out a career for yourself as either a Wealth Manager or as part of our management team. The bonus structure is excellent and offers truly unlimited earnings potential, and you'll be helped all the way by our close-knit team of experienced professionals – who you'll be competing both with and against to earn fantastic prizes, rewards and incentives.

Whilst the core of our business is to provide exclusive wealth management services to our wealthy clients, the role of our Sales Executives is to market some of our more simple products and services to the retail sector.

The main focus of the role is to attract new clients, and all Sales Executives are expected to generate their own meetings and complete the necessary paperwork with clients.

We are looking for individuals who meet the following criteria:

- Highly motivated
- Excellent track record in sales\*
- Career-minded and ambitious
- Intelligent, honest and trustworthy
- Well presented
- Excellent communicators

\*We will consider applicants without sales experience if they can demonstrate that they have the ability to succeed.



Applications of any Nationality, age or gender are encouraged.

All applicants should be able to communicate and read/write in English, knowledge of other languages is highly desirable.

To apply, email [recruitment@imperium-capital.biz](mailto:recruitment@imperium-capital.biz) with the subject line "Sales Executive"

### Wealth Managers

Are you a qualified, experienced financial industry professional with a portfolio of clients? If so, we want to hear from you. Whether you're looking to broaden your horizons, or simply move to a beautiful part of the world, we can provide you with:

- A fantastic lifestyle opportunity in the hub of South East Asia
- Unrivalled commission rates paid twice per month
- Recurrent income paid monthly on all AUM
- Unlimited Earnings Potential
- Secretarial and administration support
- Fully expensed office facilities/internet/telephone/email etc
- Extensive product range, including exclusive distribution rights
- Mentor facilities if required
- Incentive schemes and rewards for top performers

To discuss this opportunity in more detail, email [recruitment@imperium-capital.biz](mailto:recruitment@imperium-capital.biz) with the subject line "Wealth Manager"

There are also opportunities in other areas of SE Asia following an initial induction period in either Jakarta or Kuala Lumpur

Speak to your recruitment agent or contact us directly for further details

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pushing your own boundaries**



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become part  
of the dynamic  
growth in  
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